THE FINANCIAL AND ESTATE PLANNING COUNCIL OF METROPOLITAN DETROIT

presents

Michael W. Halloran, CFP, AEP, ChFC, CLU

"Due Diligence in the Selecting and Understanding of Life Insurance Policies"

Presentation Outcomes:

1. **The internal make-up of a Life Insurance Policy and how that will affect clients in solving their needs.**
2. **Feel better about advising clients on what policies to recommend when buying life insurance for estate or business purposes.**
3. **Knowledge of the product and where they fit for the benefit of the client in addition to reducing malpractice exposure for the advisor.**

THURSDAY, NOVEMBER 9, 2017

FEPCMD ANNUAL MEETING – ELECTION OF OFFICERS

Grosse Pointe War Memorial

32 Lake Shore Road, Grosse Pointe Farms, MI 48236

Sponsored By

Baker Tilly
BDO
Berry Moorman
Butzel Long
Center for Financial Planning, Inc.
Clayton & McKervey, PC
Community Foundation for SE Michigan
Couzens Lansky
Dawda Mann
Dickinson Wright, PLLC
Dykema
Giarmarco, Mullins & Horton, PC
Gordon Advisors
Greenleaf Trust
Hertz Schram, PC
Huntington Private Bank
Maddin Hauser
MassMutual Michigan Metro
Merrill Lynch
Miller Canfield
Northern Trust
Northwestern Mutual
Plante Moran Trust
Plunkett Cooney
Rehmann
Schechter Wealth Strategies
Stout Risius Ross
The Private Bank
Tracy Wick Property Team
UHY, LLP
Varnum
Warner Norcross & Judd
Wayne State
Wells Fargo Private Bank
Williams Williams Rattner & Plunkett, PC

Michael W. Halloran is a Wealth Management Advisor with Northwestern Mutual and has been in the financial services industry for over 40 years. In addition, Mr. Halloran is an Estate Strategies Group Advisor and is part of the Estate Business Planning Specialist Study Group. In 2015, Mike was elected into the NAEPC Estate Planning Hall of Fame® and Honored as an Accredited Estate Planner® (Distinguished) designee by the National Association of Estate Planners & Councils. Mike has two master degrees and eight professional designations. Mike taught at the University of North Florida for over 14 years.

Mr. Halloran guides clients in reaching financial security from every aspect through long-term relationships that are based on value and integrity. His approach to financial planning involves analyzing, planning, and implementing customized strategies. He is committed to providing comprehensive, integrated financial plans that reflect the clients' values and support their lifelong goals. More specifically, Mr. Halloran's expertise lies in estate and business planning for individuals and businesses.

AGENDA:		
	5:30 p.m.	Complimentary Cocktails
	6:30 p.m.	Annual Meeting and Presentation
	7:30 p.m.	Dinner

~~~~~~

Log onto our website by October 31, 2017 to make your reservation and pay with VISA or Master Card.

www.metrodetroitfepc.org

RESERVATIONS RECEIVED AFTER OCTOBER 31 COST $85.00 PER PERSON.

OR PLEASE MAIL YOUR RESERVATION AND CHECK BY OCTOBER 31 TO: COST: $60.00 PER PERSON

FEPCMD • 33006 W. Seven Mile Road, #237 • Livonia, MI 48152 • Phone:(313) 530-9223 • Fax: (248) 479-0350

MEMBER NAME: ______________________ *GUEST NAME:* ______________________

TOTAL ENCLOSED: ______________________ SPECIAL MEAL REQUESTS: ______________________
~~~~~~