THE FINANCIAL AND ESTATE PLANNING COUNCIL OF METROPOLITAN DETROIT

presents

R. Hugh Magill, Executive Vice President
Northern Trust – Chicago

"Wealth Transfer Trends in the New Decade"

THURSDAY, NOVEMBER 29, 2012

Northern Trust
10 West Long Lake Road
Bloomfield Hills, MI 48304

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DAWDA MANN Counselors At Law

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Summary of presentation: Overview of 7 trends affecting estate planning and trust management.

- transfer taxes - a view from the far side.
- changes in capital markets.
- yield declines and the power to adjust/unitrust conversions.
- wealth diminution and reconstitution.
- client mobility.
- boomer clients and their wealth orientation.
- changes in the American "family" - implications for estate planning and design.

Mr. Magill is an Executive Vice President at The Northern Trust Company, Chicago, where he serves as Chief Fiduciary Officer and Global Director of Trust Services. In this capacity he is responsible for Northern's fiduciary and philanthropic services to private clients nationally and internationally. Prior to joining Northern Trust in September, 1989, Hugh practiced law privately in Chicago, and worked in the Trust Department at The First National Bank of Chicago where he served as Assistant to the Chief Investment Officer. He received a B.A. degree, cum laude, from St. Olaf College in Northfield, Minnesota, and a J.D. degree from the University of Minnesota Law School, where he was named a distinguished alumnus in 2005. Magill is a member of the Chicago, Illinois and American Bar Associations, the Chicago Estate Planning Council, and the Christian Legal Society. He is licensed to practice law in Illinois and Minnesota and admitted to practice before the United State Tax Court. He is a faculty member of the American Banker's Association National Trust School and has lectured for the Illinois Institute for Continuing Legal Education, the Notre Dame Tax and Estate Planning Institute, the Chicago Estate Planning Council, the Family Office Association, Northwestern University's Center for Family Enterprises, regional bar associations and estate planning councils, and Northern Trust on estate and charitable planning, trust management, family governance, and fiduciary risk management. He and his wife reside in Winnetka, Illinois with their three children.

AGENDA:	5:30 p.m.	Complimentary Cocktails
	6:30 p.m.	Presentation
	7:30 p.m.	Dinner

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