

THE FINANCIAL AND ESTATE PLANNING COUNCIL OF METROPOLITAN DETROIT and  
PLANNED GIVING ROUNDTABLE OF SOUTHEAST MICHIGAN  
present

**THURSDAY, NOVEMBER 1, 2018**

**Oakland Hills Country Club  
3951 W. Maple Rd, Bloomfield Hills, MI  
FEPCCMD Annual Meeting – Election of Officers**

**Tom Hegna, CLU, ChFC, CASL**  
**“Don’t Worry, Retire Happy!**  
**Seven Steps to Retirement Security”**

Tom Hegna is an author, speaker, and economist. Tom specializes in creating simple and powerful retirement solutions. He has the unique ability to pump up a crowd, make people laugh, and solve complex financial problems using easy-to-understand words, ideas and stories.

As a former Senior Executive Officer at New York Life, retired Lieutenant Colonel, and economist, Tom has delivered over 5,000 seminars, helping Baby Boomers and seniors retire the “optimal” way. After serving 6 years on Active Duty in the US and Europe, Tom started his career in the insurance business as a top agent with MetLife. He spent 15 years with New York Life and was responsible for driving their Retirement Income Initiative. NYL continues to dominate this market with a 42% market share – sales increased from \$100,000 to over \$4 Billion. Tom also remained in the US Army Reserves spending another 16 ½ years leading Counter Terrorism Operations in the Pacific Theatre. In 2013 Tom qualifies for the Elite “Million Dollar Speakers Group” of the National Speakers Association (NSA). This is the top ½ or 1% of Professional speakers in the world.

Tom’s presentation is your guide to straight forward retirement planning in uncertain times. In this presentation, Tom will focus on 3 Main Topics – Longevity, Long Term Care and the KEY to Happiness to Retirement. Don’t miss this powerful presentation filled with audience participation and find Retirement Alpha – based on Math and Science, NOT Opinions!

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**AGENDA:**                      5:30 p.m.                      Complimentary Cocktails  
   6:30 p.m.                      Annual Meeting & Dinner  
   6:45 p.m.                      Presentation

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**Log onto our website by October 19, 2018 to make your reservation and pay with VISA or Master Card.**  
[www.metrodetroitfepcc.org](http://www.metrodetroitfepcc.org)

**RESERVATIONS RECEIVED AFTER OCTOBER 19 WILL COST \$85.00 PER PERSON.**

OR PLEASE MAIL YOUR RESERVATION AND CHECK BY 10-19-18 TO:                      **COST: \$70.00 PER PERSON**

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MEMBER NAME: \_\_\_\_\_ GUEST NAME: \_\_\_\_\_

TOTAL ENCLOSED: \_\_\_\_\_ SPECIAL MEAL REQUESTS: \_\_\_\_\_